

Belgrade Waterfront is a monumental urban revitalization project worth US\$3 billion, creating a new city center and a new international destination. Our sustainable and modern mixed-use developments energize and diversify local economies. Belgrade Waterfront transforms this neighbourhood by implementing the principles of sustainable development, creating new public spaces, introducing benefits for moving pedestrians and bringing cultural content to the heart of Belgrade.

Our people are our strength and we are continuously seeking to recruit the very best talents in our market. We encourage diversity and welcome different perspectives. Working in a dynamic and fast-moving organisation, you will see your career progress, providing endless opportunities.

Join us and become the member of **Belgrade Waterfront** team as:

PRE-SALES ASSOCIATE

Belgrade

MAIN RESPONSIBILITIES:

- Lead Generation: generates and directs all interested visitors in order to create leads/potential buyers for the sales team;
- Evaluates potential sales opportunities, perform initial sales steps and collects the required information with their consent;
- Achieving lead generation targets;
- Initiate conversation with all the guests;
- Effectively communicate and present the BW projects and BW values to customers;
- Ensuring exceptional customer experience to the visitors;
- Working collaboratively in a team environment and independently.

WE ARE LOOKING FOR CANDIDATES WHO:

- Have excellent communication and presentation skills;
- Have strong influencing and negotiation skills;
- Are fluent English language speakers;
- Possess a positive attitude, energy and professional appearance;
- Are enthusiastic about reaching objectives to further one's development;
- Have strong inner drive and self-discipline.

WHAT YOU CAN EXPECT FROM US:

- Work in a dynamic international environment within fast-growing company;
- Opportunity to work on one of the most prestigious projects in our Region;
- Outstanding opportunities for professional growth and development.

If you are confident that you meet the above requirements and you are interested in developing your career in a dynamic international organization, please send your application.

Please note that only short-listed candidates will be contacted.

APPLY HERE